FOOD & FINANCIAL ASSISTANCE

135 Jacobson Family Food Pantry Food Drives were held throughout the year.
110,000 pounds of food was distributed through the Jacobson Family Food Pantry.

Total amount of financial assistance provided this year.
$305K

SENIOR SERVICES

416 Holocaust survivors helped.
490 Members of the Feldman Family Diamond & Adventure Clubs’ programs.

Dollars provided for Holocaust survivor care.
$2M

JFS BY THE NUMBERS
SHIRLEY & BARTON WEISMAN DELRAY COMMUNITY CENTER

1300 members
3100 classes
100 volunteers dedicated to Weisman Center

85k Total annual visits

COUNSELING & MENTAL HEALTH SERVICES

Services provided to 696 individuals and families
2,283 total annual visits to the Welcome Home Program

7740 Number of sessions of counseling and mental health provided
Summer Camp Scholarships Available

Ruth & Norman Rales
Jewish Family Services

- Residents of Boca Raton, Delray Beach & Highland Beach who qualify financially
- Can be used towards ANY camp
- Pre-school through high school
- Day or overnight
- In or out of state
- There is no deadline to apply (scholarships will continue to be awarded until all funding has been allocated)

For more information or for an application, contact:
Shari Cohen, VP, Financial Services & Food Programs | 561.852.3171 | shariw@ralesjfs.org

Ruth & Norman Rales Jewish Family Services
21300 Ruth & Baron Coleman Boulevard | Boca Raton, Florida 33428 | 561-852-3333 | www.ralesjfs.org

CENTER FOR FAMILIES & CHILDREN
256 Assessments were performed for victims of domestic abuse.
Community Outreach performed 323 assessments at 28 partner organizations

$105k Provided in summer camp scholarships which enabled 144 children to attend summer camp.
CAREER & EMPLOYMENT SERVICES
156 people enrolled in the program
136 clients have found employment through CES

87% Job placement rate achieved by CES

VOLUNTEER SERVICES
Over 500 volunteers
Over 36,000 donated hours

$869K The value of time donated by volunteers this past year.
Ruth & Norman Rales Jewish Family Services (JFS) offers help, hope and humanity through our comprehensive range of programs and services which support people of all ages and beliefs.

With locations in Boca Raton and Delray Beach, JFS programs and services include food and financial assistance, senior services, counseling and mental health services, career and employment services, family and childrens services, as well as many volunteer opportunities.

Funding is provided by individuals, corporations, grants, special events and donors who support our mission and bring hope to thousands in need.
MESSAGE FROM THE BOARD CHAIR AND THE PRESIDENT & CEO

DEAR BOARD MEMBERS, FRIENDS, SUPPORTERS, VOLUNTEERS, PARTNERS AND NEIGHBORS,

We are pleased to present you with the 2015-2016 Annual Report on the activities of Ruth & Norman Rales Jewish Family Services (JFS). Our fiscal year runs from September 1, 2015 through August 31, 2016.

For the second straight year JFS received a 4-Star Charity Navigator rating. This prestigious designation is only awarded to 10% of all Charity Navigator rated agencies and is reserved for those agencies found to have the highest level of sound business practices. We also were honored to be recognized for a second year by the Sun Sentinel as a “Top Workplace” rating 10th in the small business category. This award is particularly special because it is based on responses to an anonymous employee survey and is a testament to our positive and supportive work environment.

We continue to see positive growth in all areas of the agency, particularly in the Center for Families and Children programs with the continued expansion of our outreach initiatives and the addition of our Special Needs Department. We also saw significant growth in our Financial Assistance Program for Summer Camp Scholarships as more families took advantage of the program. Most notably is the confirmed recommitment for an additional two years to fund the program by the Norman and Ruth Rales Foundation.

In April 2016 JFS spun off our Senior Companion Program to JFS at Home, Inc. a separate homecare agency established to help meet the growing needs of seniors in our community. The creation of JFS at Home, as a separate 501(c)(3) came as a result of the JFS Strategic Plan which accomplishes several goals including creating a diversified revenue stream for JFS and planning for the future needs of the exploding senior population in Palm Beach County. JFS at Home and JFS, while separate entities, maintain a close relationship as we share many clients, including providing services to several Holocaust Survivors, requiring coordination of services between our Senior Services Department and JFS at Home staff.

Our Counseling and Mental Health programs also saw tremendous increases in demand for services, particularly psychological testing and psychiatry requests. This is an area we expect to enhance in the coming year so that we can offer even more assistance to our community.

Finally, our fundraising efforts showed positive return as we welcomed many new donors to JFS and continued to have record breaking fundraising events. Our endowments held at the Jacobson Jewish Community Foundation grew as several new legacy gifts were received this year.

None of these accomplishments could ever be achieved without the efforts of our dedicated staff, Board of Directors, volunteers and YOU, our generous supporters. Thank you for your generosity in support of our work.

Sincerely,

Judi Donoff
Chair, Board of Directors

Danielle N. Hartman
President & CEO

MESSAGE FROM THE BOARD CHAIR AND THE PRESIDENT & CEO

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Sincerely,

Judi Donoff
Chair, Board of Directors

Danielle N. Hartman
President & CEO
COMPREHENSIVE ANNUAL FINANCIAL REPORT

REVENUE AND SUPPORT
$9,704,116

9% $844,170 Federation Allocation
9% $841,937 Fundraising Events- Gross
14% $1,325,389 Program Revenue
45% $4,345,753 Pledges, Grants & Contributions
5% $524,591 Fundraising
4% $391,834 Contributed Materials & Services (non-cash)
10% $954,394 General & Administrative
14% $1,325,389 Program Revenue

FUNCTIONAL EXPENSES
$9,839,024

85% $8,360,039 Program Services
20% $1,955,033 Restricted for Future Program Use
### SUPPORT

<table>
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<th>Pledges, Grants and Contributions</th>
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<th>$80,000</th>
<th>$4,345,753</th>
<th>$1,855,033</th>
<th>$100,000</th>
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<tr>
<td><strong>Total Support</strong></td>
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<td><strong>$80,000</strong></td>
<td><strong>$6,423,694</strong></td>
<td><strong>$1,855,033</strong></td>
<td><strong>$100,000</strong></td>
<td><strong>$8,378,727</strong></td>
</tr>
</tbody>
</table>

### REVENUE

| Program Revenue, Net              | $1,056,753 |          | $1,056,753 |           |          | **$1,056,753** |
| Net appreciation in fair value of investments | $74,814     | $11,720  | $86,534    | $10,360   |          | **$96,894**   |
| Other Revenue                     | $171,742   |          | $171,742   |           |          | $171,742    |
| **Total Revenue**                 | **$1,303,309** | **$11,720** | **$1,315,029** | **$10,360** | **$100,000** | **$1,325,389** |

| **Total Support and Revenue**     | **$7,647,003** | **$91,720** | **$7,738,723** | **$1,865,393** | **$100,000** | **$9,704,116** |

| Net Assets Released from Restrictions | $1,677,742 |          | $1,677,742 |           | ($1,677,742) |          |

### EXPENSES

| Program Services                  | $8,360,039 |          | $8,360,039 |           |          | **$8,360,039** |
| General and Administrative        | $954,394   |          | $954,394   |           |          | $954,394    |
| Fundraising                       | $524,591   |          | $524,591   |           |          | $524,591    |
| **Total Expenses**                | **$9,839,024** | **$9,839,024** | **$9,839,024** | **$9,839,024** | **$9,839,024** | **$9,839,024** |

### CHANGE IN NET ASSETS

| Change in Net Assets               | $(514,279) | $91,720  | $(422,559) | $187,651  | $100,000 | $(134,908) |
| Net Assets - Beginning of Year     | $5,004,011 | $2,236,157 | $7,240,168 | $3,884,620 | $3,619,118 | $14,743,906 |
| Net Assets End of Year             | $4,489,732 | $2,327,877 | $6,817,609 | $4,072,271 | $3,719,118 | $14,608,998 |

### ASSETS

| Cash and Cash Equivalents*         | $2,358,998 |          | $2,358,998 |           |          | $504,201 |
| Program Receivables, Net           | $20,555    |          | $20,555    |           |          | $354,969 |
| Grant and Other Receivables        | $356,574   |          | $356,574   |           |          |          |
| Endowments                         | $8,607,765 |          | $8,607,765 |           |          |          |
| Prepared Expenses and Other Assets | $112,071   |          | $112,071   |           |          | $112,071 |
| Property and Equipment, Net        | $4,012,205 |          | $4,012,205 |           |          |          |

### LIABILITIES AND NET ASSETS

| Accounts Payable and Accrued Liabilities | $504,201 |
| Deferred Membership Revenue           | $354,969 |
| **Total Liabilities**                 | **$859,170** |

### NET ASSETS

| Unrestricted                          | $4,489,732 |
| Unrestricted - Board Designated        | $2,327,877 |
| Temporarily Restricted                | $4,072,271 |
| Permanently Restricted                | $3,719,118 |
| **Total Net Assets**                  | **$14,608,998** |

| **Total Assets**                      | **$15,468,168** |
| **Total Liabilities and Net Assets**  | **$15,468,168** |

* Includes funds restricted to the Food Pantry for $380,588
JFS provides a lifeline to individuals and families in crisis, providing emergency funds for basic necessities and other needs, including families with special needs children. The Jacobson Family Food Pantry provides bi-monthly food packages to qualified seniors, individuals and families. Meals on Wheels Program provides prepared meals to those seniors no longer able to cook for themselves.

LEAH & MARK

Leah and Mark have two children. Leah works as a pharmacy technician at a local store. Mark, until recently, worked two jobs: in a warehouse during the day, and at Walmart in the evening. To complicate their situation, Mark was demoted from full-time to part-time employment. During his search for full-time employment, they had to rely on their modest savings to make up for the difference in pay. Although he found a full-time position, Leah and Mark did not have enough money to pay the rent. In desperation they called the 211 County Hotline and were referred to JFS for help.

Leah and Mark met with a JFS’ Financial Assistance Case Manager to discuss their situation and find out if they could receive assistance. JFS was able to provide Leah and Mark with a rent payment, enrolled them in SNAP (Supplemental Nutritional Assistance Program), and the Jacobson Family Food Pantry program. Leah and Mark are very grateful to JFS for assisting them during a very difficult period in their lives.

HIGHLIGHTS

A total of $305,000 in financial assistance was provided.

135 Jacobson Family Food Pantry Food Drives were held throughout the year.

110,000 pounds of food was distributed through the Jacobson Family Food Pantry.

Over $197,000 in aid as distributed through Hands on Tzedakah (HOT) Financial Assistance and the HOT Senior Assistance Program.
Care specialists help seniors age in place safely for as long as possible with dignity and independence. Services include assessment and planning, care coordination, patient advocacy, information and referral, companionship and many socialization opportunities. JFS is a vital link between loved ones living in our community and their families living out of state.

**SYLVIA**

Sylvia is an 87-year-old Holocaust survivor. Since 2012, JFS has served Sylvia through the Holocaust Survivor Assistance Program. She lost most of her family during the Holocaust. Only she and one sister survived. During the Holocaust, she stood in the selection line with Dr. Mengele and was sent to several labor camps. Once liberated, she spent a year recovering from disease and malnutrition, but Sylvia persevered. She went on to earn her nursing degree and spent her career helping others. She is a true survivor.

As Sylvia ages, she is finding it increasingly difficult to perform essential tasks. Through JFS’ Holocaust Survivor Assistance Program, she receives home care assistance two days per week to help with shopping, errands, doctor appointments, light housekeeping, and laundry. She also receives a free medical alert system. JFS continues to be there to support Sylvia, allowing her to age in place where she is most comfortable for as long as possible. Clients in similar circumstances to Sylvia have utilized the services of JFS at Home, an independent, non-profit, home care agency that is affiliated with JFS.

**HIGHLIGHTS**

416 Holocaust survivors were served through our Holocaust Survivor Assistance Program. More than $2 million dollars was provided for homecare, personal care, cleaning services and emergency grants for them.

490 Members participated in the Feldman Family Diamond & Adventure Club programs.

**PROGRAMES AND SERVICES**

Assessment and Planning  
Caregiver Resources & Respite  
CareLink  
Case Management Services  
Chaplaincy  
Counseling and Support Groups  
Financial Assistance  
Feldman Family Diamond/Adventure Clubs  
Friendly Visitors  
Holocaust Survivor Assistance  
HOT Senior Assistance Program  
Information & Referral Services  
Jacobson Family Food Pantry  
Kibbitz & Ride Volunteer Driving Program  
Meals on Wheels  
Patient Advocates  
Rales Rides  
Senior Companions  
Shirley & Barton Weisman Delray Community Center  
Socialization Programs  
Telephone Reassurance

JFS WOULD LIKE TO RECOGNIZE:

The Conference on Jewish Material Claims Against Germany (Claims Conference), Hands on Tzedakah (HOT), and NEXT GENERATIONS for their support of our Holocaust Survivor Assistance Program.

Palm Healthcare Foundation for their support of our Caregiver Resources & Respite Program.

Boca Raton Regional Hospital Foundation as the 2016 Kibbitz & Ride Sponsor.
Over 1,300 members enjoy a variety of activities ranging from arts and culture to health and wellness, lectures, movies, entertainment and socialization. The Shirley & Barton Weisman Delray Community Center continues to provide a bright, cheery center for those 60 and over, where mind and bodies stay active and friendships are made. In June of 2015, JFS kicked off the Rales Rides program. The bus transportation program enables hundreds of seniors, who do not have their own transportation, access to the wealth of programs that take place at the Weisman Center.

Relaxing in the lobby or conversing with friends in the café is a regular occurrence at the Weisman Center. Relaxing is not something Elaine Rice does well as she has tremendous energy, a beautiful smile and light shining around her. She is always trying to soak in more activities, more knowledge and more JOY! Elaine says the Weisman Center “makes her feel good.” Elaine has always kept busy, first as an elementary school teacher in the south Bronx, a Head Start principal in the summers and then as a proprietor of three bagel shops here in Florida. After she finished working, she wanted to make friends so she joined the center and tried many new things like making clay jewelry. She was enjoying herself but really understood the meaning of friendship when she was diagnosed with cancer and while undergoing treatment, other members called her to show they cared. It helped her recover and she is still as upbeat as ever. Elaine just started painting classes the other day and says “she has never had this much fun!”

ELAINE

HOURS:
Monday, Tuesday & Thursday
9 a.m. – 5 p.m.

Wednesday
9 a.m. – 9 p.m.

Friday
8:30 a.m. – 4:30 p.m.

OUR CENTER IS HOME TO

Blume Café
Caregiver Resources & Respite
Case Management Services
Computer Classes
Cultural, Social and Recreational Programs
Educational Lectures & Workshops
Feldman Family Diamond/Adventure Clubs
Health & Wellness Programs
Individual & Group Therapy
Movie and Theater Events
Rales Rides Transportation Services
Volunteer Opportunities

HIGHLIGHTS

Membership exceeded 1300 individuals.
Conducted over 3,100 classes.
Over 85,000 total visits to the WDCC this past year.
100 Volunteers donated their time in a variety of ways at the WDCC.
JFS offers counseling to individuals and families (including children), and mental health programs including individual counseling, support groups, workshops, psychiatric assessments, medication management, psychological testing services, mentoring programs and a free drop-in center for adults living with mental illness and/or developmental disabilities (The Welcome Home Program).

**KATHY**

After over two years of physical, verbal and emotional abuse, Kathy lost her self-confidence and self-esteem. Ultimately she found the courage to separate from her abuser and knew she would need help to get her through the issues she was facing in order for her to regain function in her life.

She contacted JFS’ Domestic Abuse Education & Action Program Coordinator and was provided with the opportunity to receive specialized counseling at JFS.

Through JFS’ Counseling & Mental Health Services, she has regained her confidence and feels very good about who she is. Kathy is extremely grateful for what JFS has done for her.

**HIGHLIGHTS**

Over 7,740 sessions of counseling and mental health services were provided to 696 individuals and families. 2283 total visits to the Welcome Home Program.

JFS Recognizes The City of Boca Raton and Hands On Tzedakah (HOT) for their support of our Counseling & Mental Health Programs.
Since its inception in 2013, the Center for Families & Children has experienced tremendous growth every year. Through the Center, JFS has been able to reach out and improve the lives of hundreds of families and children in our community. This past year, JFS expanded its services through the hiring of a Special Needs Community Outreach Coordinator.

BILL

JFS received an urgent phone call from Robert, a member of one of JFS’ Community Outreach Partner Synagogues. He had just been contacted by Bill, a fellow congregant and former JFS client, claiming that Bill was having suicidal thoughts. Robert contacted the JFS Community Outreach Coordinator assigned to the synagogue. Within the hour, the Community Outreach Coordinator assisted Robert in diffusing the situation and set up an appointment with Bill for the following day.

During the meeting it was determined that Bill was using his suicidal claims as a means of seeking financial assistance as he was struggling to pay his bills. He was directed to JFS’ Counseling & Mental Health Services to help him deal with his stress and to JFS’ Food & Financial Services where he was offered financial aid enrollment in the Jacobson Family Food Pantry. JFS helped Bill survive through an extremely difficult time and he is truly grateful.

HIGHLIGHTS

$105,000 in scholarships enabled 144 children to attend summer camp.

256 Assessments were performed for victims of domestic abuse.

Community Outreach performed 323 assessments at 28 partner organizations.
From first time job seekers to those in career transition, Career & Employment Services (CES) is a free program focusing on clients’ individual strengths and goals. Career strategists create customized action plans to transform clients into job ready candidates aimed towards career success.

KARLA

Karla, 20, was referred to our workshops by David, a former CES candidate. He was Karla’s drill sergeant in the Army Reserves. Karla participated in CES’ Steps to Success Workshop Series.

After completing the series, Karla met with a CES career strategist to discuss her career goals and revise her resume. Karla was hired for a security position, and later applied for a senior security position with a different employer, where she more than doubled her hourly pay. Currently, she is working toward her Associates Degree at a local college. Based upon a speech she gave on why veterans miss war, Karla was asked by her school to represent Broward veterans at a local conference. Eventually, she hopes to pursue a Bachelor’s Degree in criminal justice.

Due to her positive experience with CES, she is currently volunteering for the Department and assisting on various projects.

HIGHLIGHTS

CES achieved an 87% job placement rate

156 people enrolled in the program

136 clients have found employment through CES

PROGRAMS AND SERVICES

The Career Gateway: Job Seekers Guide

Computer Classes

Individual Job Coaching

Resources for Furthering Education & Career Training

Resume & Employment Materials Development

Seminars, Workshops & Networking Opportunities

Social Media Enhancement

Strategic Use of Job Seeking Tools
VOLUNTEER SERVICES

PROGRAMS AND SERVICES

Chaplaincy for Shabbat Services
Community Mentoring Program for Children
Friendly Visitors for Seniors
Jacobson Family Food Pantry
Kibbitz and Ride – Senior Driving Program
Meals on Wheels Drivers
Shirley & Barton Weisman Delray Community Center
Telephone Reassurance for Seniors

Volunteers remain critical to JFS’ success and the Agency would not be able to provide help to as many people in our community without their gift of time and talent. Each year over 500 individuals and families, including many teens, donate the equivalent of more than 36,000 hours of service to JFS. Our volunteers mentor children and teens, lead shabbat services at assisted living facilities and nursing homes, provide rides for seniors in need of transportation, deliver freshly prepared meals through our Meals on Wheels program, and reduce the isolation of homebound seniors through daily telephone calls, friendly visits and care packages.

BREnda WOLF
Volunteer of the Year

Every Friday morning, Brenda’s day starts off in the Weisman Center as a Telephone Reassurance volunteer. She calls clients to ensure a bright start to their day. These types of calls may provide seniors with their first voice interaction all week, and if there is cause for concern, Brenda alerts the staff at JFS. On Friday afternoons, Brenda leads Shabbat services at a local assisted living facility bringing tradition and joy to those who can no longer commute to their synagogues.

Brenda and her husband Paul, volunteer at JFS’ Annual Thanksgiving Day Banquet, an event that caters to 700 people would have otherwise spent the holiday alone. They welcome our guests at Café Europa and for our Passover Model Seder. Brenda and Paul truly embody the word “volunteer” at its core. For this and much more, JFS is very grateful.

HIGHLIGHTS

Over 500 volunteers donated more than 36,000 hours of service saving JFS $869,000 in labor.*

Our Telephone Reassurance and Friendly Visitor Programs serviced over 55 homebound senior clients.

Parachaplains led Shabbat and High Holy Day services at 16 locations in the community.

20 adults volunteered as mentors to young children through our Community Mentoring Program.

*According to Independent Sector, a leadership network for non-profits, who independently calculate the value of a volunteer hour of work.

JFS recognizes the United Way of Palm Beach County for their support of our Community Mentoring Program.
2016-2017 Board of Directors

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GERIATRIC MEDICAL ADVISOR
Ira Gelb, MD

*Past Chair
There Are Many Ways to Include JFS in Your Legacy Planning

SEEING IS BELIEVING
Judi & Craig Donoff have seen first-hand how the many JFS programs assist our community from children to seniors; that’s why the Donoffs have chosen to convert their Donor Advised Fund into a permanent endowment to ensure the continuity of these programs after their lifetime.

GIVING IS A FAMILY TRADITION
Illana and Samy Dwek wanted to continue their family’s tradition of supporting their local community and always giving to those most in need. That is why the Dweks chose to make a bequest in their will to JFS, ensuring the continuity of our programs after their lifetime.

HOW BLESSED ARE WE?
This question is frequently posed by Diane & Larry Feldman when surrounded by the seniors they support through the Feldman Family Diamond & Adventure Clubs. That is why the Feldmans chose to make a bequest in their will to JFS, ensuring the continuity of their programs after their lifetime.

MAKING AN IMPACT
Michele and David Katzman are dedicated to helping others. In order to ensure the continuity of their impact after their lifetime, they chose to name JFS as a beneficiary in their IRA.

You can too. Find out how.
Contact Cindy Orbach Nimhauser, JD, Chief Development Officer, Senior Vice President
Call 561.852.3279 | Email cindyn@ralesjfs.org | Visit ralesjfs.org
The following list represents gifts made to JFS between January 1, 2016 and December 31, 2016. We apologize in advance for any names inadvertently omitted.

**BENEFACTORS**

$100,000 +
Barton & Shirley Weisman Foundation
Conference on Jewish Material Claims Against Germany
Meryl & Ron Gallatin
Hands on Tzedakah, Inc.
Anne & Norman Jacobson
Jewish Federation of South Palm Beach County
Norman & Ruth Rales Foundation
Sherman Trust Endowment

$50,000 - $99,999
Toby & Leon Cooperman
Diane & Larry Feldman
Alexander Finkler
Richard Riggs
Jill Viner

$25,000 - $49,999
Marilyn & Stanley Barry
Jane & Alan Cornell
Jacobson Jewish Community Foundation of SPBC
The Jane & Alan Cornell Foundation
The Jim Moran Foundation
Christine E. Lynn
The Polo Club of Boca Raton
Saks Fifth Avenue
Nancy & Marvin Schiller
Edith & Martin Stein
Velia Sweet
Marilyn & Jay Weinberg
Etta & Raymond Zimmerman

$10,000 - $24,999
Addison Reserve Country Club
Adolph and Rose Levis Foundation

Louis Feil Charitable Lead Annuity
Helen & Carl Marbach
Maurice and Judi Falk Foundation Inc.
Paul Markhoff Foundation
The Pechter Family Foundation
Polly A. Levee Charitable Trust
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Catherine & Harry Sugarman
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Thank you to all our donors!
$5,000 - $9,999
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Karen & Lawrence Altschul
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